# ATTACHMENT 9
# FORM FOR VENDOR QUESTION SUBMISSION

| Q # | Questions | RFP Reference (Document & Page-Section-Item) | Answers |
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| **1** | Please describe the role the benefits consultant would play in the development and implementation of this program. | RFP SC 1701.2025.1.JG Health Insurance Benefits Broker & Consulting Services Section 2.4 Services, Item ii. i) Exercise Program Page 13 | The benefit consultant would assist in negotiating wellness grants/resources from our current benefit providers should said services be available. In addition, the broker would assist in the court acquiring and vetting local vendors to conduct other identified wellness classes, including but not limited to items listed in Section 2.4 Services, Item ii. i)Exercise Program page 13. |
| **2** | What is the Court's allocated budget to support this program? | RFP SC 1701.2025.1.JG Health Insurance Benefits Broker & Consulting Services Section 2.4 Services, Item ii. i) Exercise Program Page 13 | The Court has not established an allocated budget to support this program. The Court will be working with the Finance department to establish a budget each plan year depending on available resources. Said budgeted funds will be communicated to the broker when available and prior to recommending/vetting service vendors. |
| **3** | When requesting a description of the transition strategy from the Court's current contractor to the new contractor, are you referring to a transition between brokers, or a transition between third-party administrators (TPAs), vendors, or carriers? | Attachment 12 Technical Proposal Questionnaire Question # 18 | The transition strategy should describe the transition between the Court's current broker and the new broker resulting from this RFP. Please also describe the end of contract transition strategy and plan to hand over the existing contract to the new contractor at the end of the contract term. Please describe how you will communicate and implement the strategy and plan to assure a smooth and seamless transition. |

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| **4** | What are the Court's top three benefits-related goals and objectives for plan years 2026 and 2027? | n/a general question | 1. To maintain affordable benefits premium rates for our employees.<br>2. The ability to offer an array of benefit selections for Court employees to choose from, including a PPO plan and voluntary benefit plans.<br>3. Reliable, resourceful and expert-level support from our benefits broker and service providers. |
| **5** | Is the Court interested in receiving proposals from vendors that can supply a subset of the benefits listed, or should vendors only reply if we can address all of them? For example, should a vendor apply if they only support Commuter Benefits? | RFP SC 1701.2025.1.JG Health Insurance Benefits Broker & Consulting Services.pdf; Page 7, Section 2.2 | We are requiring a broker that can help assist with all our benefit programs not a subset. The Court is looking for a benefit broker with high level benefit expertise to help ensure that we are continuing to offer the most robust benefit program for our employees while maintaining manageable premiums. |
| **6** | Who is the current broker/consultant and how long has the court worked with them? | | Alliant Insurance Services. The court has worked with them since 1/1/2021. |
| **7** | Are there service or resource issues the court is specifically looking to address through this RFP? | | No, the Court is not looking to address any one service or resource issues. The Court is looking for a benefit broker with high level benefit expertise to help ensure that we are continuing to offer the most robust benefit program for our employees while maintaining manageable premiums. |

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| **8** | What is the total annual compensation amount paid to the current Broker Consultant? | | This information can be made available through the 10.500 public records request process. A Public Information Request needs to be submitted for a copy of the court's current contract. It can be submitted here: pubaccessrequest@alameda.courts.ca.gov |
| **9** | How does the court compensate its Broker Consultant? Please list the premiums and percentage of commissions for each line of coverage at the court. If there is a flat fee for a set of coverages, please list the flat fee. If there are no commissions paid to the Broker for the coverage, please list no commissions or flat fee paid to the Broker. | | This information can be made available through the 10.500 public records request process. A Public Information Request needs to be submitted for a copy of the court's current contract. It can be submitted here: pubaccessrequest@alameda.courts.ca.gov |
| **10** | Are retirees eligible for Dental and/or Vision coverage? | | No. We do not provide coverage for retirees. |

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| **11** | Please provide a summary of plan designs for the following coverages:<br>a. Medical & RX (including Retiree plan descriptions if different from the active employee)<br>b. Dental<br>c. Vision<br>d. Life/AD&D<br>e. Supplemental Life<br>f. Long Term Disability<br>g. Employee Assistance Program<br>h. Flexible Spending Accounts | | When a vendor is selected, if requested at that time, the information can be provided. |
| **12** | Please provide a sample of last year's open enrollment materials together with any other participant communications. Were any communications sent to retirees? If so, would you provide these communications? | | When a vendor is selected, if requested at that time, the information can be provided. |
| **13** | What is the Court's current contribution for Medical, Dental and Vision, Group Life, AD&D and LTD? | | The Court's current contribution for Medical, Dental is 100%; Vision 100 %, 50% & 0% . Group Basic Life & AD&D is 100%; LTD 0%. |
| **14** | What are the current monthly premiums for each carrier? | | When a vendor is selected, if requested at that time, the information can be provided. |
| **15** | Are there any concerns or service issues with the current Consultant for the Courts? | General Question – Based on Attachment 12 questions | No. |
| **16** | Who is the current Consultant for the Courts? | General question | Alliant Insurance Services |

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| 17 | Why is the Court bidding these services? | General question | The Court is required to bid services after a particular number of years. |
| 18 | Are there any issues that the Court is experiencing with any of the incumbent insurance carriers? | RFP – Section 2.4 | The Court is not experiencing any current issues with carriers. |
| 19 | What is the current broker's compensation? How is the consultant paid? (Commissions, flat fee, both) | General question | This information can be made available through the 10.500 public records request process. A Public Information Request needs to be submitted for a copy of the court's current contract. It can be submitted here: pubaccessrequest@alameda.courts.ca.gov |
| 20 | How long has the Court worked with the current benefits consultant? | General question | Since 1/1/2021 |
| 21 | Do you have a wellness committee in place? | RFP 2.4 ii | No |
| 22 | Does the Court have a communications strategy in place? | RFP – 2.4 o | Yes |
| 23 | Do you have a current wellness strategy in place? | RFP 2.4 ii | No |
| 24 | On average, how many meetings does the current consultant participate in annually for the Courts? | General Question | We currently have month meetings (12) and ad hoc meetings 10-12 times annually depending on need/issues. Annually we could meet 20-25 times. |
| 25 | Are any of the Court's current lines of coverage self-funded? | General Question | No |
| 26 | Does the Court currently participate in any pool arrangement for any line of coverage? | General Question | Yes, the dental and EAP |
| 27 | Can you Court provide their approximate annual premium for each line of coverage and the commissions including? | RFP 3.1 | When a vendor is selected, if requested at that time, the information can be provided. |

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| **28** | Can you confirm that the TPA costs associated with the Court's wellness program can be billed separately outside of the broker compensations or should or proposal include these costs? | RFP 3.2 | Yes, the Wellness program cost can be billed separately outside of the broker compensation. |